



We love what we do. We give 100% every day – even more than that, in a sense. We're always perfectly prepared. We're different. Faster than most. Always one turn of the screw more precise. We are, after all: Porsche. We are committed to the crest. An attitude that runs through everything we do.

We are hiring you as:

## Sales Consultant

**Location:** Porsche Centre Hanoi

### Your responsibilities:

- Being active in selling Porsche vehicles
- Doing market research and attracting new target groups
- Maintaining close contact and correct updates of customers and prospects
- Participating in all sales training courses
- Ensuring sales process and car hand-over are well delivered and within Porsche standards
- Collecting and reporting to Sales Director necessary automotive industry information
- Other ad hoc projects assigned by Sales Director

### Your qualifications:

- Candidate with experience in car industry is preferable
- Knowledge of the automobile industry
- Good general market knowledge
- Good knowledge of other luxury markets
- Excellent Sales knowledge
- Excellent communication skills
- Good at IT and administration skills
- Good at written and spoken English
- Dynamic, positive, confident, self motivated and a team player
- Ownership when facing obstacles and problems
- Having B2 driving license

### We are offering you:

- Comprehensive training and attractive career development opportunities
- Work in a fast moving and dynamic business environment with highly professional team, based on highest German standards
- Attractive salary, performance based incentive schemes and extensive employee benefits

### Are you ready to join our team?

Kindly contact us via

[HR@porsche-vietnam.com](mailto:HR@porsche-vietnam.com)

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